

**State of New Jersey**  
**Office of Information Technology**  
**Financial Management**  
**Release Purchase Order**

M0003 - SOFTWARE LICENSE & RELATED SERVICES

Blanket Order Number  
  
**89851:1571**  
  
 SHOW THIS NUMBER ON ALL  
 PACKAGES, INVOICES AND  
 SHIPPING PAPERS.

Agency Ref. # 21-108

**V  
E  
N  
D  
O  
R**  
 Vendor Number: V00000229  
 SHI International  
 290 Davidson Avenue  
 Somerset, NJ 08873  
 NJGOV@shi.com  
 888-744-4084

**S  
H  
I  
P  
T  
O**  
 300 Riverview Plaza  
 Trenton, NJ 08625  
 US  
 Email: [REDACTED]  
 Phone: [REDACTED]

INVOICES: Direct invoices in DUPLICATE to the address shown above. TERMS AND CONDITIONS set forth in our Bid or Quotation, on the reverse side hereof or incorporated herein by reference become a part of this order.

**B  
I  
L  
L  
T  
O**  
 Accounts Payable  
 300 Riverview Plaza  
 PO Box 212  
 Trenton, NJ 08625-0212  
 US  
 Email: OITAccountsPayable@tech.nj.gov  
 Phone [REDACTED]

ATTN: Contact [REDACTED] at [REDACTED]

Solicitation (Bid) No.:	Payment Terms: Shipping Terms: Freight Terms: Delivery Calendar Day(s) A.R.O.: 30
-------------------------	--

Item # 1  
 Class-Item 208-80

SPLUNK ENTERPRISE - TERM LICENSE WITH STANDARD SUCESS PLAN - 345 GB/DAY (UPGRADE), PART NUMBER SE-T-LIC-ST, SERIAL NUMBER: EXISTING LICENSE SIZE = 155 GB/DAY, COVERAGE TERM OF DECEMBER 10, 2020 THROUGH DECEMBER 09, 2021.

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
1.00	\$ 165,994.39	Each	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 165,994.39

<u>LN/FY/Account Code</u> 1/21/20-100-S580- -134-2001-3430- - -COVD	<u>Dollar Amount</u> \$ 165,994.39
--	---------------------------------------

Item # 2  
 Class-Item 208-80

SPLUNK IT SERVICE INTELLIGENCE - TERM LICENSE WITH STANDARD SUCESS PLAN - 500 GB/DAY, SPLUNK PART NUMBER: IT-T-LIC-ST, COVERAGE TERM OF: DECEMBER 10, 2020 THROUGH DECEMBER 09, 2021.

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
1.00	\$ 73,986.24	Each	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 73,986.24

LN/FY/Account Code	Dollar Amount
2/21/20-100-S580- -134-2001-3430- - -COVD	\$ 73,986.24

Item # 3  
 Class-Item 208-80

SPLUNK EDUCATION SERVICE - PRE-PURCHASING TRAINING FUNDS UNIT - 1 UNIT, SPLUNK PART NUMBER: EDU-UNIT-1. SPLUNK CUSTOM AGREEMENT NUMBER: 19-M0003-SPLK01. SHI QUOTE NUMBER 19800699. AGENCY CONTACT NAME AND PHONE NUMBER: [REDACTED]. \*\*\*\*\*SHI PLEASE INVOICE THIS PURCHASE ORDER IMMEDIATELY UPON DELIVERY, WE NEED TO PROCESS PAYMENT PRIOR TO DECEMBER 30, 2020.

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
6.00	\$ 0.00001	Each	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00

LN/FY/Account Code	Dollar Amount
3/21/20-100-S580- -134-2001-3430- - -COVD	\$ 0.00

TAX: \$ 0.00  
 FREIGHT: \$ 0.00  
 TOTAL: \$ 239,980.63

APPROVED

By: [REDACTED]  
 Phone#: [REDACTED]  
 BUYER



Pricing Proposal  
 Quotation #: 19800699  
 Created On: 12/9/2020  
 Valid Until: 12/31/2020

## NEW JERSEY OFFICE OF INFORMATION

██████████  
 TECHNOLOGY  
 ATTN:AP  
 Trenton, NJ 08625  
 United States  
 Phone: ██████████  
 Fax: ██████████  
 Email: ██████████

## Senior Account Executive

**Bryan Rosenthal**  
 290 Davidson Avenue  
 Somerset, NJ 08873  
 Phone: 908-692-4591  
 Fax: ██████████  
 Email: ██████████

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Splunk Enterprise - Term License with Standard Success Plan - 345 GB/day (Upgrade) Splunk - Part#: SE-T-LIC-ST Contract Name: Software Reseller Contract #: ITS58 Subcontract #: 89851 Serial #: Existing License Size = 155 GB/day; Coverage Term: 12/10/2020 – 12/9/2021 Note: Tier 1, markup 3%, Cost \$161,159.60	1	\$165,994.39	\$165,994.39
2 Splunk IT Service Intelligence - Term License with Standard Success Plan - 500 GB/day Splunk - Part#: IT-T-LIC-ST Contract Name: Software Reseller Contract #: ITS58 Subcontract #: 89851 Coverage Term: 12/10/2020 – 12/9/2021 Note: Tier 1, markup 3%, Cost \$71,765.65	1	\$73,986.24	\$73,986.24
3 Splunk Education Service - pre-purchasing training funds unit - 1 unit Splunk - Part#: EDU-UNIT-1 Contract Name: Software Reseller Contract #: ITS58 Subcontract #: 89851 Note: Tier 1, markup 3%, Cost \$0	6	\$0.00	\$0.00
		<b>Total</b>	<b>\$239,980.63</b>

### Additional Comments

Custom Agreement #19-M0003-SPLK01

Please Note: Splunk has a no returns policy

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# ██████████; DUNS# ██████████; CCR# ██████████; CAGE ██████████

Please send vouchers to 290 Davidson Ave, Somerset NJ 08873

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

---

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*

**STATE OF NEW JERSEY  
PARTICIPATING ADDENDUM**

Under  
Commonwealth of Massachusetts  
Contract for Software Resellers

[Commonwealth of Massachusetts Contract Number ITS58]  
State of New Jersey Contract # M0003/XXXXX

This Participating Addendum is made as of the effective date of the Commonwealth of Massachusetts Contract ITS58, September 1, 2015, or the last date of signature below, whichever is later (the "Effective Date"), by and between, SHI International Corp., whose address is 290 Davidson Avenue, Somerset, NJ 08873 ("Contractor"), and the State of New Jersey, Department of the Treasury, Division of Purchase and Property ("Participating State" or "State") whose address is 33 West State Street, 8th Floor, P.O. Box 039, Trenton, New Jersey 08625, on behalf of the State of New Jersey and all "Authorized Purchasers" (as defined below). For clarification of references throughout this document, the term "State," in any form, refers to the State and any Authorized Purchaser, unless otherwise indicated.

**WHEREAS**, pursuant to N.J.S.A. 52:34-6.2, the Director (the "Director") of the Division of Purchase and Property, Department of the Treasury (the "Division") "may enter into cooperative purchasing agreements with one or more states for the purchase of goods and services"; and

**WHEREAS**, the Commonwealth of Massachusetts and Contractor have entered into Contract ITS58 ("contract"), which may be found at the following URL: <https://www.commbuys.com/bsso/external/purchaseorder/poSummary.sdo?docId=PO-15-1080-OSD01-OSD10-00000004888&releaseNbr=0&parentUrl=contract>, awarded in accordance with the Commonwealth of Massachusetts Request for Response ("RFR") for Software Resellers, which may be found at the following URL: <https://www.commbuys.com/bsso/external/bidDetail.sdo?docId=BD-15-1080-OSD01-OSD10-00000003276&external=true&parentUrl=bid>; and

**WHEREAS**, the State of New Jersey participated in the publicly advertised, competitive bidding process with the Commonwealth of Massachusetts and three other states and evaluated the proposals; and

**WHEREAS**, the Director has determined that entering into a Participating Addendum with Contractor under Contract ITS58 for software resellers is the most cost effective method of procuring these products and services, and that it is in the best interest of the State to enter into a Participating Addendum with Contractor; and

**WHEREAS**, the parties seek to enter into this Participating Addendum to memorialize the terms of their contractual relationship;

**NOW THEREFORE**, for good and valuable consideration, receipt of which is hereby acknowledged, the parties to this Participating Addendum hereby agree as follows:

**1.0 Term and Extension Option; Order of Precedence; Entire Agreement:**

1. The term of this Participating Addendum shall be effective from the Effective Date and shall continue for a period ending on June 30, 2020



or when this Participating Addendum is terminated in accordance with Section 5.7 of the State of New Jersey Standard Terms and Conditions, rev. 10/21/2011, as amended by the Addendum to the State of New Jersey Standard Terms and Conditions dated January 9, 2015. The State reserves the right, in its sole discretion, to extend this Participating Addendum upon an extension of Contract ITS58 under the same terms and conditions of the contract and this Participating Addendum.

2. As set forth in Section 1.1 of the Commonwealth's RFR ITS58, the entire agreement between the Contractor and the State of New Jersey is as follows in the order presented (with precedence from highest to lowest):
  - a. This Participating Addendum;
  - b. The State of New Jersey Standard Terms and Conditions, rev. 10/21/2011, as amended by the Addendum to the State of New Jersey Standard Terms and Conditions dated January 9, 2015;
  - c. The Commonwealth of Massachusetts' RFR ITS58, as amended by Question and Answer; and
  - d. The Contractor's response thereto, excluding any language stricken by the Commonwealth.

#### 2.0 Scope of Services:

1. The Contractor shall provide to the State and its Authorized Purchasers, the services and products set forth in Contract ITS58.
2. The Contractor shall deliver a copy of the required Quarterly Spreadsheet Reports (May 15th, August 15th, November 15th, and February 15th) described in RFR ITS58, Section 3.6.5.1.3 to the State Primary Contact and State Contract Manager set forth below.

#### 3.0 Authorized Purchasers:

"Authorized Purchasers" under this Participating Addendum shall mean the State and the following:

1. State agencies.
2. Quasi-State Agencies - A "Quasi-State Agency" is any agency, commission, board, authority or other such governmental entity which is established and is allocated to a State department or any bi-state governmental entity of which the State of New Jersey is a member, as defined in N.J.S.A. 52:27B-56.1, provided that any sale to any such bi-state governmental entity is for use solely within the State of New Jersey.
3. Political Subdivisions, Volunteer Fire Departments And First Aid Squads, And Independent Institutions Of Higher Education - Counties, municipalities and school districts as defined in N.J.S.A. 52:25-16.1., volunteer fire departments, volunteer first aid squads and rescue squads as defined in N.J.S.A. 52:25-16.2, independent institutions of higher education as defined in N.J.S.A. 52:25-16.5, provided that each purchase by the independent institution of higher education shall have a minimum cost of \$500. The extension to counties, municipalities,

school districts, volunteer fire departments, first aid squads and independent institutions of higher education must be under the same terms and conditions, including price, applicable to the State.

4. State Colleges -in accordance with N.J.S.A. 18A:64-60.

5. County Colleges - in accordance with N.J.S.A. 18A:64A- 25.9.

All participants other than the State and State agencies are responsible for the full cost of their purchases.

**4.0 The State of New Jersey Mandatory Certification Requirements:**

The following are New Jersey procurement related submissions that Contractor must complete and provide to the State prior to the Effective Date. Some Authorized Purchasers may have additional requirements when placing an order and Contractor shall comply with same as necessary.

1. New Jersey Business Registration (N.J.S.A. 52:32-44);
2. Ownership Disclosure (N.J.S.A. 52:25-24.2);
3. Disclosure of Investment Activities in Iran (N.J.S.A. 52:32-55 et seq.)
4. MacBride Principles (N.J.S.A. 52:34-12.2);
5. Contractor Certification and Disclosure of Political Contributions (N.J.S.A. 19:44A-20:13 et. seq.);
6. Disclosure of Investigations and Actions Involving Bidder
7. Source Disclosure Certification (N.J.S.A. 52:34-13.2);
8. Proof of insurance as specified in the State of New Jersey Standard Terms and Conditions and Addendum thereto;
9. Proof of compliance with New Jersey Affirmative Action requirements (N.J.A.C. 17:27-1.1 et. seq.)
  - a. New Jersey Form AA-302 Affirmative Action Employee Information Report; or New Jersey Affirmative Action Certificate; or Federal Affirmative Action Approval Letter.

**5.0 Primary Contacts:**

The Division of Purchase and Property contact for this Participating Addendum is as follows:

Name: [REDACTED]  
Title: Procurement Specialist  
Participating Entity Name: Division of Purchase and Property,  
Department of the Treasury  
State of New Jersey  
Address: 33 West State Street, 8<sup>th</sup> Floor  
PO Box 230  
Trenton, New Jersey 08625-0230  
Telephone: [REDACTED]  
Fax: [REDACTED]  
E-mail: [REDACTED]

The Office of Information Technology State Contract Manager contact for this Participating Addendum is as follows:

Name: Lynne Gash



Title: State Contract Manager  
 Participating Entity Name: Office of Information Technology,  
 State of New Jersey  
 Address: 300 Riverview Plaza  
 Trenton, New Jersey 08625  
 Telephone: [REDACTED]  
 E-mail: [REDACTED]

The primary Contractor contact for this Participating Addendum is as follows:

Name: Nick Grappone  
 Title: Public Sector Sales Contracts Specialist  
 Contractor: SHI International Corp.  
 Address: 290 Davidson Avenue, Somerset, NJ 08873

Telephone: 888-744-4084  
 Fax: 888-896-8860  
 E-mail: ps\_contracts@shi.com

The parties hereto agree that this Participating Addendum may be executed in counterpart, each original signed page to become part of the original document.

IN WITNESS WHEREOF, authorized representatives of Contractor and the State have executed this Participating Addendum to be effective on the Effective Date.

<p>State of New Jersey,          Department of the Treasury,          Division of Purchase and Property</p> <p>By: _____</p> <p>Name: Jignasa Desai-McCleary</p> <p>Title: Director, Division</p> <p>Date: _____</p>	<p>CONTRACTOR</p> <p>By: <u>Natalie Slowik</u></p> <p>Name: <u>Natalie Slowik</u></p> <p>Title: <u>Sr Manager - Contracts &amp; RFPs</u></p> <p>Date: <u>8/10/15</u></p>
<p>Approved as to Form:          John J. Hoffman          Acting Attorney General          of the State of New Jersey</p> <p>By: <u>JJH</u></p> <p>Name: <u>Roger E. Gibson</u></p> <p>Title: Deputy Attorney General</p>	



Date: <u>8/19/15</u>	
----------------------	--



## State of New Jersey

DEPARTMENT OF THE TREASURY  
DIVISION OF PURCHASE AND PROPERTY  
PROCUREMENT BUREAU  
33 WEST STATE STREET  
P. O. BOX 230  
TRENTON, NEW JERSEY 08625-0230  
<https://www.njstart.gov>

PHILIP D. MURPHY  
*Governor*

ELIZABETH MAHER MUOIO  
*State Treasurer*

SHEILA Y. OLIVER  
*Lt. Governor*

MAURICE A. GRIFFIN  
*Acting Director*

**CHANGE ORDER #37  
M0003  
Extension #02**

**SOLICITATION #ITS75**

**TO:** State Agencies & Cooperative Purchasing Partners

**DATE:** December 17, 2020

**FROM:** Rebecca McCormack  
Procurement Specialist

**SUBJECT:** Software Licensing and Related Services

Blanket P.O. Period: September 01, 2015 to June 30, 2020  
First Extension: July 01, 2020 to December 31, 2020  
This Extension: January 01, 2021 to June 30, 2021

Please be advised that the above Blanket P.O.s with Insight Public Sector Inc., CDW Government LLC, Dell Marketing L.P., and SHI International have been extended for a period of six (6) months commencing on January 01, 2021 and expiring June 30, 2021. All prices, terms and conditions will remain.

All other terms and conditions remain the same.

Please keep this Change Order with the Notice of Award for future reference.